



## MANUFACTURED HOUSING COMMUNITY SALES – 2003

Marcus & Millichap's National Manufactured Home Communities Group provides comprehensive marketing services to buyers and sellers of manufactured home communities throughout the nation. If you are considering buying or selling a manufactured home community, look no further. Through our network of brokers, we access appropriate buyers in markets nationwide.

THE FOLLOWING IS A LIST OF OUR 2003 MOBILE HOME PARK & RV PARK SALES:

|   |                       |              |             |
|---|-----------------------|--------------|-------------|
| ▪ | Paramount, CA         | \$4,950,000  | 118 Spaces  |
| ▪ | Biloxi, MS            | \$1,375,000  | 20 Spaces   |
| ▪ | Bellflower, CA        | \$600,000    | 27 Spaces   |
| ▪ | Grand Terrace, CA     | \$2,110,000  | 66 Spaces   |
| ▪ | Winnemucca, NV        | \$895,000    | 228 Spaces  |
| ▪ | El Cajon, CA          | \$1,000,000  | 33 Spaces   |
| ▪ | Moab, UT              | \$1,830,000  | 85 Spaces   |
| ▪ | Lakeport, CA          | \$1,550,000  | 49 Spaces   |
| ▪ | Santa Ana, CA         | \$11,000,000 | 137 Spaces  |
| ▪ | Gardena, CA           | \$800,000    | 21 Spaces   |
| ▪ | Azusa, CA             | \$440,000    | 18 Spaces   |
| ▪ | Fontana, CA           | \$1,429,000  | 40 Spaces   |
| ▪ | Paradise, CA          | \$869,000    | 37 Spaces   |
| ▪ | Westminster, CA       | \$6,000,000  | 2 Spaces    |
| ▪ | Hanford, CA           | \$2,595,000  | 88 Spaces   |
| ▪ | National City, CA     | \$5,000,000  | 95 Spaces   |
| ▪ | Olympic Peninsula, WA | \$1,450,000  | 67 Spaces   |
| ▪ | Redding, CA           | \$1,800,000  | 148 Spaces  |
| ▪ | Las Vegas, NV         | \$15,100,000 | 446 Spaces  |
| ▪ | Las Vegas, NV         | \$1,400,000  | 136 Spaces  |
| ▪ | Bay Point, CA         | \$301,000    | 13 Spaces   |
| ▪ | San Jacinto, CA       | \$1,400,000  | 224 Spaces  |
| ▪ | Mesa, AZ              | \$6,100,000  | 328 Spaces  |
| ▪ | El Cajon, CA          | \$6,000,000  | 179 Spaces  |
| ▪ | El Cajon, CA          | \$5,100,000  | 158 Spaces  |
| ▪ | Hemet, CA             | \$7,400,000  | 1019 Spaces |
| ▪ | Chandler, AZ          | \$6,300,000  | 182 Spaces  |
| ▪ | Grand Blanc, MI       | \$7,843,000  | 252 Spaces  |
| ▪ | Dorr, MI              | \$1,449,000  | 46 Spaces   |
| ▪ | Sodus, MI             | \$5,008,000  | 159 Spaces  |
| ▪ | Lancaster, CA         | \$1,035,000  | 56 Spaces   |
| ▪ | Mead (Spokane), WA    | \$2,195,000  | 107 Spaces  |
| ▪ | Tampa, FL             | \$6,625,000  | Spaces      |
| ▪ | Redding, CA           | \$2,000,000  | 68 Spaces   |
| ▪ | Flatrock, MI          | \$1,425,000  | 122 Spaces  |
| ▪ | Vista, CA             | \$10,000,000 | 157 Spaces  |
| ▪ | Highland, CA          | \$2,350,000  | 79 Spaces   |

*Listed and/or Sold by:*

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**2003 MOBILE HOME PARK CLOSINGS**



**GREEN VALLEY MHP - VISTA, CA**

PRICE: \$10,000,000  
 SPACES: 157  
 CAP: 5.8%



**GOLDEN VILLAGE - HEMET, CA**

PRICE: \$7,400,000  
 SPACES: 1,019  
 CAP: 7.7%



**VACATIONER RV - EL CAJON, CA**

PRICE: \$5,100,000  
 SPACES: 158  
 CAP:



**CIRCLE RV - EL CAJON, CA**

PRICE: \$6,000,000  
 SPACES: 179  
 CAP: 7.7%



**DIAMOND VALLEY - HEMET, CA**

PRICE: \$1,400,000  
 SPACES: 224  
 CAP: 5.8%



**RIVIERA RV - LAS VEGAS, NV**

PRICE: \$1,400,000  
 SPACES: 136  
 CAP: 6.5%



**RIVIERA MHP - LAS VEGAS, NV**

PRICE: \$15,100,000  
 SPACES: 446  
 CAP: 7.8%



**RANCH INN - LANCASTER, CA**

PRICE: \$1,035,000  
 SPACES: 56  
 CAP: 11.1%



**LOS FLAMINGOS - GARDENA, CA**

PRICE: \$800,000  
 SPACES: 21  
 CAP: 10.1%



**STONERIDGE - SANTA ANA, CA**

PRICE: \$11,000,000  
 SPACES: 137  
 CAP: 7.1%



**ARCHVIEW RV - MOAB, UT**

PRICE: \$1,830,000  
 SPACES: 85  
 CAP: 11.7%



**EASTERN MHP - EL CAJON, CA**

PRICE: \$1,000,000  
 SPACES: 33  
 CAP: 9.3%



**HI DESERT - WINNEMUCCA, NV**

PRICE: \$895,000  
 SPACES: 228  
 CAP: 4.0%



**SANTA FE MHP - EL MONTE, CA**

PRICE: \$4,150,000  
 SPACES: 99  
 CAP: -4.5%



**SOUTHERN PALMS - MESA, AZ**

PRICE: \$1,000,000  
 SPACES: 66  
 CAP: 11.4%